LAWS OF BRANDING



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- The power of a brand is inversely proportional to its scope.
- When you put your brand name on everything, that name loses its power.

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THE 22 IMMUTABLE LAWS OF BRANDING

The Law of the Category: A leading brand should promote the category, not the brand. The most efficient, most productive, most useful aspect of branding is creating a new category. To build a brand in non existing category, you have to do two things at once - You should use one of these words to describe your brand.

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Combining The 22 Immutable Laws of Branding and The 11 Immutable Laws of Internet Branding, this book proclaims that the only way to stand out in today's marketplace is to build your product or service into a brand and provides the step-by-step instructions you need to do so.

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The 22 Immutable Laws Of Branding

WISDOM IN A NUTSHELL The 22 Immutable Laws Of Branding How to Build A Product or Service into a World-Class Brand By Al Ries and Laura Ries

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I remember reading The 22 Immutable Laws of Marketing as a young man. And boy! was in absolute awe, aplomb and amazement for these two writers! Their wisdom, their wit and their wonderful research was

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The 22 Immutable Laws of Branding Al Ries Laura Ries

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